

# Thomas Karl Alfred Woiczky

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## ACADEMIC APPOINTMENTS

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### Universitat de les Illes Balears, Palma, Spain

Assistant Professor (tenure track)

Since September 2020

### Universitat Pompeu Fabra, Barcelona, Spain

Postdoctoral Fellow

May - September 2020

## EDUCATION

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### Universitat Pompeu Fabra, Barcelona, Spain

Ph.D. in Economics, Management, and Finance (Cum Laude)

May 2020

M.Res. in Economics, Management, and Finance

July 2015

### University of Pennsylvania, Philadelphia, USA

Visiting Scholar

Spring 2018

### Barcelona School of Economics, Barcelona, Spain

M.Sc. in Economics and Finance (with Merit)

July 2014

### Bielefeld University, Bielefeld, Germany

B.Sc. in Mathematics with a Minor in Economics (Top of Class)

March 2013

### University of Edinburgh, Edinburgh, Scotland

Visiting Student

2011-2012

### University of Münster, Münster, Germany

First Year of Studies in Mathematics

2009-2010

## RESEARCH

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### Publications

Woiczky, T. K. A., & Le Mens, G. (2021). Evaluating categories from experience: The simple averaging heuristic. **Journal of Personality and Social Psychology**, 121(4), 747–773.

### Working Papers

“Repeated Sampling of Group Members and Norm Perception”  
(with Rahil Hosseini and Gaël Le Mens)

“The Hot Kitchen Effect: Categories, Generalization, and Exploration”  
(with Franziska Lauenstein and Gaël Le Mens)

“Temporal Stability of In-Group Favouritism: Individual and Aggregate Levels”  
(with Gaël Le Mens)

## Work in Progress

“How Does the Rating Scale Affect the Production of Ratings?”  
(with Rahil Hosseini and Gaël Le Mens)

“Experience vs. Description in Impression Formation”  
(with Hans Alves and Tomás Lejarraga)

“Language and Social Behaviour”  
(with Gaël Le Mens)

## CONFERENCE PRESENTATIONS

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**Experience vs. Description in Impression Formation** (with Hans Alves and Tomás Lejarraga)  
*Sampling Conference*, October 2021, Heidelberg, Germany

**Evaluating Categories from Experience: The Simple Averaging Heuristic** (with Gaël Le Mens)  
*41<sup>st</sup> SJDM meeting*, December 2020, Online; *Nagymaros*, June 2020, Online; *19<sup>th</sup> General Meeting of the European Association for Social Psychology* (cancelled due to COVID-19), July 2020, Krakow, Poland; *Thurgau Experimental Economics Meeting* (cancelled due to COVID-19), April 2020, Kreuzlingen, Switzerland; *27<sup>th</sup> SPUDM* (the 27th Subjective Probability, Utility, and Decision Making Conference), August 2019, Amsterdam, Netherlands.

**The Hot Kitchen Effect: Categories, Generalization, and Exploration** (with Franziska Sump and Gaël Le Mens)

*28<sup>th</sup> SPUDM* (the 28th Subjective Probability, Utility, and Decision Making Conference), August 2021, Online; *Sampling Symposium Heidelberg*, February 2021, Online; *41<sup>st</sup> SJDM meeting*, December 2020, Online; *40<sup>th</sup> SMS (Strategic Management Society)*, October 2020, Online; *AOM 2020 (Academy of Management)*, August 2020, Online; *26<sup>th</sup> EGOS (European Group for Organizational Studies)*, July 2020, Online; *TOM 2020 (Theoretical Organization Models)*, June 2020, Online.

**Temporal Stability of In-Group Favouritism: Individual and Aggregate Levels** (with Gaël Le Mens)  
*26<sup>th</sup> SPUDM (the 26th Subjective Probability, Utility, and Decision Making Conference)*, August 2017, Haifa, Israel.

**Language and Social Behaviour** (with Gaël Le Mens)

*18<sup>th</sup> General Meeting of the European Association for Social Psychology*, July 2017, Granada, Spain.

## INVITED SEMINARS

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**Repeated Sampling of Group Members and Norm Perception** (with Rahil Hosseini and Gaël Le Mens)  
*Universitat de les Illes Balears* (July, 2022); *University of Southern Denmark* (February, 2022)

**Evaluating Categories from Experience: The Simple Averaging Heuristic** (with Gaël Le Mens)  
*University of Southern Denmark* (2020, cancelled due to COVID-19); *Universitat de les Illes Balears* (February, 2020)

## AWARDS AND HONORS

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Formación de Personal Investigador (FPI)	2015-2016
Teaching Fellowship of UPF	2014-2015
“Best Undergraduates to Bielefeld University”	2013
Full Scholarship of the Friedrich Ebert Foundation	2010-2015
Erasmus Grant	2011-2012

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## TEACHING

### Universitat de les Illes Balears

Game Theory	(Graduate)	2020-2022
Human Resource Management	(Undergraduate)	2020-2022
Thesis Supervision	(Undergraduate)	2020-2022

### Barcelona School of Management

Negotiations	(Graduate, TA)	2019-2020
Organizational Behaviour	(Graduate, TA)	2018-2020

### Barcelona School of Economics

Advanced Microeconomics I	(PhD, TA)	2014-2016
Experimental Economics	(Graduate, TA)	2014-2015

### UPF

Introduction to Microeconomics	(Undergraduate, TA)	2014-2016
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### University of Bielefeld

Introduction to Game Theory	(Undergraduate, TA)	2012-2013
Probability	(Undergraduate, TA)	2012-2013
Operations Research	(Undergraduate, TA)	2011-2012

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## OTHER ACTIVITIES

Decision Science Laboratory (UIB), Secretary	Since 2022
Behavioural Seminar Series at UPF, Organizer	2016-2018
Barcelona School of Economics Alumni, Founder and Organizer	2016-2020
Programming of Economic Experiments for Mobile Phones with classEx	2015-2017
Barcelona School of Economics PhD Jamboree, Organizer	2016
PhD. Microeconomics Reading Group, Founder and Organizer	2015

## ADDITIONAL SKILLS

<b>Programming Languages</b>	MS Office, Stata, R, Java, Delphi, Pascal, LaTeX, Python, SQL German (native), English (fluent), Spanish (advanced), Latin (Latinum)
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## REFERENCES

Professor Gaël Le Mens Department of Economics and Business Universitat Pompeu Fabra Tel. +34 93 542 27 17 <a href="mailto:gael.le-mens@upf.edu">gael.le-mens@upf.edu</a>	Professor Rosemarie Nagel Department of Economics and Business Universitat Pompeu Fabra Tel. +34 93 542 27 39 <a href="mailto:rosemarie.nagel@upf.edu">rosemarie.nagel@upf.edu</a>
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