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ACADEMIC APPOINTMENTS

Universitat de les Illes Balears, Palma, Spain

Visiting Professor (tenure track)

Since September 2020

Universitat Pompeu Fabra, Barcelona, Spain

Postdoctoral Fellow

May - September 2020

EDUCATION

Universitat Pompeu Fabra, Barcelona, Spain

Ph.D. in Economics, Management, and Finance (Cum Laude)

May 2020

M.Res. in Economics, Management, and Finance

July 2015

University of Pennsylvania, Philadelphia, USA

Visiting Scholar

Spring 2018

Barcelona School of Economics, Barcelona, Spain

M.Sc. in Economics and Finance (with Merit)

July 2014

Bielefeld University, Bielefeld, Germany

B.Sc. in Mathematics with a Minor in Economics (Top of Class)

March 2013

University of Edinburgh, Edinburgh, Scotland

Visiting Student

2011-2012

University of Münster, Münster, Germany

First Year of Studies in Mathematics

2009-2010

RESEARCH

Publications

Woiczky, T. K.A., & Le Mens, G. (2021). Evaluating categories from experience: The simple averaging heuristic. *Journal of Personality and Social Psychology*, 121(4), 747–773.

Working Papers

“Experience vs. Description in Impression Formation” [Preparing submission, JPSP]
(with Hans Alves and Tomás Lejarraga)

“Repeated Sampling of Group Members and Norm Perception” [Preparing submission, OBHDP]
(with Rahil Hosseini and Gaël Le Mens)

“The Hot Kitchen Effect: Categories, Generalization, and Exploration” [Preparing submission, OrgScience]
(with Franziska Lauenstein and Gaël Le Mens)

“Temporal Stability of In-Group Favouritism” [Preparing submission, Journal of Economic Psychology]
(with Gaël Le Mens)

Work in Progress

“Multi100 project” (replication project covering publications across social sciences) [Target: Nature]
(organized by the Center for Open Science)

Frozen Projects

“How Does the Rating Scale Affect the Production of Ratings?” [Target: Journal of Consumer Research]
(with Rahil Hosseini and Gaël Le Mens)

“Language and Social Behaviour” [Target: Psychological Science]
(with Gaël Le Mens)

CONFERENCE PRESENTATIONS

Repeated Sampling of Group Members and Norm Perception (with Rahil Hosseini and Gaël Le Mens)

North-American Economic Science Association Conference, November 2022, Santa Barbara, US; *European Social Cognition Network*, August 2022, Milan, Italy; *International Conference of Social Dilemma*, July 2022, Copenhagen, Denmark; *Foundations of Utility and Risk Conference*, July 2022, Ghent, Belgium; *12th International Conference of the French Association of Experimental Economics*, June 2022, Lyon, France

The Hot Kitchen Effect: Categories, Generalization, and Exploration (with Franziska Lauenstein and Gaël Le Mens)

42nd SMS (Strategic Management Society), September 2022, London, UK; *28th SPUDM (the 28th Subjective Probability, Utility, and Decision Making Conference)*, August 2021, Online; *Sampling Symposium Heidelberg*, February 2021, Online; *41st SJDM meeting*, December 2020, Online; *40th SMS (Strategic Management Society)*, October 2020, Online; *AOM 2020 (Academy of Management)*, August 2020, Online; *26th EGOS (European Group for Organizational Studies)*, July 2020, Online; *TOM 2020 (Theoretical Organization Models)*, June 2020, Online.

Experience vs. Description in Impression Formation (with Hans Alves and Tomás Lejarraga)

Sampling Conference, October 2021, Heidelberg, Germany

Evaluating Categories from Experience: The Simple Averaging Heuristic (with Gaël Le Mens)

41st SJDM meeting, December 2020, Online; *Nagymaros*, June 2020, Online; *19th General Meeting of the European Association for Social Psychology* (cancelled due to COVID-19), July 2020, Krakow, Poland; *Thurgau Experimental Economics Meeting* (cancelled due to COVID-19), April 2020, Kreuzlingen, Switzerland; *27th SPUDM (the 27th Subjective Probability, Utility, and Decision Making Conference)*, August 2019, Amsterdam, Netherlands.

Temporal Stability of In-Group Favouritism: Individual and Aggregate Levels (with Gaël Le Mens)

26th SPUDM (the 26th Subjective Probability, Utility, and Decision Making Conference), August 2017, Haifa, Israel; *18th General Meeting of the European Association for Social Psychology*, July 2017, Granada, Spain; *BGSE Jamboree*, May 2017, Barcelona, Spain.

INVITED SEMINARS

Repeated Sampling of Group Members and Norm Perception (with Rahil Hosseini and Gaël Le Mens)

University of Paderborn (December, 2022); *University of the Balearic islands* (July, 2022); *University of Southern Denmark* (February, 2022)

Evaluating Categories from Experience: The Simple Averaging Heuristic (with Gaël Le Mens)

University of Southern Denmark (2020, cancelled due to COVID-19); *University of the Balearic islands*
(February, 2020)

AWARDS AND GRANTS

Best Seminar Speaker at the Faculty of Economics (University of Paderborn)	2022
Agencia Estatal de Investigación, PID2019-108343GA-I00 (PI: Tomás Lejarraga) [~55.7k €]	2020-2023
Agencia Estatal de Investigación, PID2019-105249GB-I00 (PI: Gaël Le Mens) [~84.7k €]	2020-2023
Formación de Personal Investigador (FPI) [~90k €]	2015-2019
Teaching Fellowship of UPF	2014-2015
“Best Undergraduates to Bielefeld University”	2013
Full Scholarship of the Friedrich Ebert Foundation [~100k €]	2010-2015
Erasmus Grant [~2k €]	2011-2012

REVIEWING ACTIVITIES

Organization Science, Cognition, Scientific Reports, Spanish Ministry of Economy and Business, EACR

TEACHING

Universitat de les Illes Balears

Game Theory	(Graduate)	2020-2023
Human Resource Management	(Undergraduate)	2020-2023
Thesis Supervision	(Undergraduate)	2020-2023

Barcelona School of Management

Negotiations	(Graduate, TA)	2019-2020
Organizational Behaviour	(Graduate, TA)	2018-2020

Barcelona School of Economics

Advanced Microeconomics I	(PhD, TA)	2014–2016
Experimental Economics	(Graduate, TA)	2014–2015

UPF

Introduction to Microeconomics	(Undergraduate, TA)	2014–2016
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University of Bielefeld

Introduction to Game Theory	(Undergraduate, TA)	2012–2013
Probability	(Undergraduate, TA)	2012–2013
Operations Research	(Undergraduate, TA)	2011–2012

OTHER PROFESSIONAL SERVICES

Workshop “Harnessing the Power of Losses” [~5k€], Organizer	2023
Decision Science Laboratory (UIB), Secretary (responsible for website and social activities)	Since 2022
Behavioural Seminar Series at UPF, Organizer	2016–2018
Barcelona School of Economics Alumni, Founder and Organizer	2016–2020
Economic Experiments for Mobile Phones with classEx, Designer and Programmer	2015–2017
Barcelona School of Economics PhD Jamboree, Organizer	2016
PhD. Microeconomics Reading Group, Founder and Organizer	2015

ADDITIONAL SKILLS

Programming Languages	MS Office, Stata, R, Java, Delphi, Pascal, LaTeX, Python, SQL German (native), English (fluent), Spanish (advanced), Catalan (basic), Latin (Latinum)
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REFERENCES

Professor Gaël Le Mens
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Professor Rosemarie Nagel
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